



**WORLDWIDE UNITED**

**Customer Involvement**

Assessment

🤝 WU involvement

- Brainstorm
- Define product requirements
- Layout Project Goals
- NDA or other initial contracts

Development

- Industrial and Graphic Design
- Electrical and Mechanical
- Tooling

Quotation

- Terms
- Warranty
- 📅 Timelines

Production

- Sampling
- Ramp-up
- Steady-state

Logistics and Shipment

- FOB
- Ocean or Air
- Customs
- Warehousing

Delivery 

👍 **Customer Satisfaction**